

# INVESTOR RELATIONS

SPH REIT's Investor Relations (IR) practices are built upon firm adherence to a high standard of corporate governance and transparency. The Manager is committed to deliver clear, consistent and timely updates to the investment community and develop long-term relationships with Unitholders. The Manager carefully planned and set up various activities and communication platforms to ensure that all segments of the investment community are engaged. The valuable feedback and insights from these engagements are highlighted to the Board of Directors, alongside regular updates on Unitholders' statistics and views of investors and analysts.

## PROACTIVE ENGAGEMENT WITH INVESTORS

The Manager interacts actively with the investment community through multiple platforms to provide them with an in-depth understanding of the business performance, challenges and growth strategies as well as to address their concerns. These include one-on-one meetings, quarterly post-results briefing, property-related conferences and roadshows. Briefings

are held to update analysts on SPH REIT's half-year and full-year financial results, operational performance and market outlook. The Manager holds annual media briefing for the full-year results. In addition, property tours are arranged upon request to enable institutional investors to gain a sense of the properties' vibrancy and better understand their operations.

Continual engagement with retail investors is done through public forums such as the REITs symposium jointly organised by Shareinvestor and the REIT Association of Singapore (REITAS). These events provide management the opportunity to meet retail investors and discuss the business and risk factors affecting SPH REIT in particular and the REIT industry in general.

SPH REIT held its third Annual General Meeting on 2 December 2016, 13 weeks after the financial year end to ensure timely engagement with Unitholders. The event was well attended with over 150 participants and all resolutions were approved by Unitholders. Electronic poll voting was conducted and results posted instantaneously.

SPH REIT's Investor Relations website is a key source of relevant and comprehensive information to the investment community. It is updated in a timely manner with quarterly financial performance and other announcements. Senior management's audio webcasts of SPH REIT's half-year and full-year results with slide presentations are also available for viewing through the website. It also archives all corporate announcements and presentations and provides email alerts on the latest announcements.

Unitholders are encouraged to access the SPH REIT corporate website at [www.sphreit.com.sg](http://www.sphreit.com.sg) for the latest updates. Queries can be posted via the investor relations email address, [ir@sphreit.com.sg](mailto:ir@sphreit.com.sg).



## INVESTOR RELATIONS CALENDAR

<b>1<sup>st</sup> Quarter 2017 (September - November 16)</b>	<ul style="list-style-type: none"> <li>▪ Announcement of FY2016 Results and Media Conference and Analysts' Briefing with audio webcast</li> <li>▪ Post-Results Investor Meeting</li> <li>▪ Payment of 4Q FY2016 Distribution</li> <li>▪ Release of Annual Report 2016</li> </ul>
<b>2<sup>nd</sup> Quarter 2017 (December 16 - February 17)</b>	<ul style="list-style-type: none"> <li>▪ Annual General Meeting</li> <li>▪ Announcement of 1Q FY2017 Results</li> <li>▪ Post-Results Investor Meeting</li> <li>▪ Payment of 1Q FY2017 Distribution</li> </ul>
<b>3<sup>rd</sup> Quarter 2017 (March - May 17)</b>	<ul style="list-style-type: none"> <li>▪ Announcement of 2Q FY2017 Results and Analysts' Briefing with audio webcast</li> <li>▪ Post-Results Investor Meeting</li> <li>▪ Payment of 2Q FY2017 Distribution</li> <li>▪ SGX-CLSA-REITAS S-Reits Corporate Day in Seoul</li> <li>▪ REITs Symposium 2017</li> </ul>
<b>4<sup>th</sup> Quarter 2017 (June - August 17)</b>	<ul style="list-style-type: none"> <li>▪ Nomura Investment Forum Asia 2017</li> <li>▪ Announcement of 3Q FY2017 Results</li> <li>▪ Post-Results Investor Meeting</li> <li>▪ Payment of 3Q FY2017 Distribution</li> </ul>

## FINANCIAL CALENDAR

### 2017

<b>9 October</b>	▪ Announcement of FY2017 Results
<b>17 October</b>	▪ Books Closure
<b>16 November</b>	▪ Proposed Payment of 4Q FY2017 Distribution
<b>30 November</b>	▪ Annual General Meeting

### 2018\*

<b>5 January</b>	▪ Announcement of 1Q FY2018 Results
<b>11 April</b>	▪ Announcement of 2Q FY2018 Results
<b>10 July</b>	▪ Announcement of 3Q FY2018 Results
<b>11 October</b>	▪ Announcement of FY2018 Results
<b>30 November</b>	▪ Annual General Meeting

\* The dates are indicative and subject to change. Please refer to SPH REIT website, [www.sphreit.com.sg](http://www.sphreit.com.sg), for the latest updates.