
INVESTOR RELATIONS

SPH REIT's Investor Relations (IR) practices are built upon firm adherence to a high standard of corporate governance and transparency. The Manager is committed to deliver clear, consistent and timely updates to the investment community and develop long-term relationships with Unitholders. The Manager carefully planned and set up various activities and communication platforms to ensure that all segments of the investment community are engaged. The valuable feedback and insights from these engagements are highlighted to the Board of Directors, alongside regular updates on Unitholders' statistics and views of investors and analysts.

In recognition of its IR effort, SPH REIT was the Runner-up for the 'Most Transparent Company' award, new issues category at the Securities Investors Association (Singapore) ("SIAS") Investors Choice Awards 2015.

Proactive engagement with investors

The Manager interacts actively with the investment community through multiple platforms to provide them

with an in-depth understanding of the business performance, challenges and growth strategies as well as to address their concerns. These include one-on-one meetings, quarterly post-results briefing, property-related conferences and roadshows. Briefings are held to update analysts on SPH REIT's half-year and full-year financial results, operational performance and market outlook. The Manager holds annual media briefing for the full-year results. In addition, property tours are arranged upon request to enable institutional investors to gain a sense of the properties' vibrancy and better understand their operations.

Continual engagement with retail investors is done through public forums such as the REITs symposium jointly organised by Shareinvestor and the REIT Association of Singapore (REITAS) and the SGX-REITAS Education Series. These events provide management the opportunity to meet retail investors and discuss the business and risk factors affecting SPH REIT in particular and the REIT industry in general.

SPH REIT held its second Annual General Meeting on 27 November

2015, 13 weeks after the financial year end to ensure timely engagement with Unitholders. The event was well attended with over 300 participants and all resolutions were approved by Unitholders. Electronic poll voting was conducted and results posted instantaneously.

SPH REIT's Investor Relations website is a key source of relevant and comprehensive information to the investment community. It is updated in a timely manner with quarterly financial performance and other announcements. Senior management's audio webcasts of SPH REIT's half-year and full-year results with slide presentations are also available for viewing through the website. It also archives all corporate announcements and presentations and provides email alerts on the latest announcements.

Unitholders are encouraged to access the SPH REIT corporate website at www.sphreit.com.sg for the latest updates. Queries can be posted via the investor relations email address, ir@sphreit.com.sg.

Investor Relations Calendar

1st Quarter 2016 (September - November 15)

- Announcement of FY2015 Results and Media Conference and Analysts' Briefing with audio webcast
- Post-Results Investor Meeting
- Payment of 4Q FY2015 Distribution
- Release of Annual Report 2015
- Annual General Meeting

2nd Quarter 2016 (December 15 - February 16)

- Announcement of 1Q FY2016 Results
- Post-Results Investor Meeting
- Payment of 1Q FY2016 Distribution

3rd Quarter 2016 (March - May 16)

- SGX-REITAS Education Series
- Announcement of 2Q FY2016 Results and Analysts' Briefing with audio webcast
- Post-Results Investor Meeting
- Payment of 2Q FY2016 Distribution

4th Quarter 2016 (June - August 16)

- Nomura Investment Forum 2016
- REITs Symposium 2016
- Announcement of 3Q FY2016 Results
- Post-Results Investor Meeting
- Payment of 3Q FY2016 Distribution

Financial Calendar

2016

6 October

Announcement of FY2016 Results

14 October

Books Closure

16 November

Proposed Payment of 4Q FY2016 Distribution

2 December

Annual General Meeting

2017*

11 January

Announcement of 1Q FY2017 Results

10 April

Announcement of 2Q FY2017 Results

12 July

Announcement of 3Q FY2017 Results

9 October

Announcement of FY2017 Results

* The dates are indicative and subject to change. Please refer to SPH REIT website, www.sphreit.com.sg, for the latest updates.