

# INVESTOR RELATIONS



SPH REIT's Investor Relations (IR) practices are built upon firm adherence to a high standard of corporate governance and transparency. The Manager is committed to deliver clear, consistent and timely updates and to develop long term relationships with Unitholders. The Manager carefully planned various activities and communication channels every year to engage with all segments of the investment community. The valuable feedback and insights from these engagements are highlighted to the Board of Directors, alongside regular updates on Unitholders' statistics and views of investors and analysts.

## PROACTIVE ENGAGEMENT WITH THE INVESTMENT COMMUNITY

The Manager interacts actively with the investment community through multiple platforms to provide them with an in-depth understanding of the business performance, challenges and growth strategies as well as to address their concerns. These include one-on-one meetings, quarterly post-results briefing,

property-related conferences and roadshows. Analyst's briefings are conducted every half yearly to provide updates on SPH REIT's half-year and full-year financial results, operational performance and market outlook. The Manager holds annual media briefing for the full-year results. In addition, property tours are arranged upon request to enable institutional investors to gain a sense of the properties' vibrancy and better understand the operations and enhancement plans.

Retail investors constitute an equally important facet of the investing community. The Manager engages them through public forums such as the REITs symposium jointly organised by Shareinvestor and the REIT Association of Singapore (REITAS). These events provide management the opportunity to meet retail investors and discuss the business and risk factors affecting SPH REIT in particular and the REIT industry in general.

SPH REIT held its fifth Annual General Meeting (AGM) on 30 November 2018, 13 weeks after the financial year end to ensure timely engagement with

Unitholders. All Directors of the Board and senior management of the Manager attended the AGM to interact with participants and address their questions and feedback. The AGM was well attended by over 200 participants and all resolutions were approved by Unitholders. Electronic poll voting was conducted and this enabled results to be posted instantaneously.

SPH REIT's Investor Relations website is a key source of relevant and comprehensive information to the investment community. It is updated in a timely manner with quarterly financial performance and other announcements. SPH REIT's results with slide presentations are also available for viewing through the website. It also archives all corporate announcements and presentations and provides email alerts on the latest announcements.

Unitholders are encouraged to access the SPH REIT corporate website at [www.sphreit.com.sg](http://www.sphreit.com.sg) for the latest updates. Queries can be sent to the investor relations email address, [ir@sphreit.com.sg](mailto:ir@sphreit.com.sg).

## INVESTOR RELATIONS CALENDAR

<b>1st Quarter 2019 (September – November 18)</b>	<ul style="list-style-type: none"> <li>• Announcement of FY 2018 Results and Media Conference and Analysts' Briefing with audio webcast</li> <li>• Post-Results Investor Meeting and conference calls</li> <li>• Payment of 4Q FY 2018 Distribution</li> <li>• Release of Annual Report 2018</li> <li>• Annual General Meeting</li> </ul>
<b>2nd Quarter 2019 (December 18 – February 19)</b>	<ul style="list-style-type: none"> <li>• Announcement of 1Q FY 2019 Results and conference calls</li> <li>• Post-Results Investor Meeting</li> <li>• Payment of 1Q FY 2019 Distribution</li> </ul>
<b>3rd Quarter 2019 (March – May 19)</b>	<ul style="list-style-type: none"> <li>• Announcement of 2Q FY 2019 Results and Analysts' Briefing with audio webcast</li> <li>• Post-Results Investor Meeting and conference calls</li> <li>• Payment of 2Q FY 2019 Distribution</li> <li>• REITs Symposium 2019</li> <li>• Investor Roadshow in Hong Kong</li> </ul>
<b>4th Quarter 2019 (June – August 19)</b>	<ul style="list-style-type: none"> <li>• Announcement of 3Q FY 2019 Results</li> <li>• Post-Results Investor Meeting and conference calls</li> <li>• Payment of 3Q FY 2019 Distribution</li> <li>• Investor Roadshow in Singapore</li> </ul>

## FINANCIAL CALENDAR

<b>2019</b>	
<b>10 October</b>	Announcement of FY 2019 Results
<b>17 October</b>	Books Closure
<b>20 November</b>	Proposed Payment of 4Q FY 2019 Distribution
<b>27 November</b>	Annual General Meeting
<b>2020*</b>	
<b>4 January</b>	Announcement of 1Q FY 2020 Results
<b>5 April</b>	Announcement of 2Q FY 2020 Results
<b>11 July</b>	Announcement of 3Q FY 2020 Results
<b>10 October</b>	Announcement of FY 2020 Results

\* The dates are indicative and subject to change. Please refer to SPH REIT website, [www.sphreit.com.sg](http://www.sphreit.com.sg), for the latest updates.